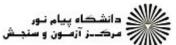
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كارشناسي



تعداد سوالات: تستى: ٢٠ تشريحي: ٠ سری سوال: یک ۱ زمان آزمون (دقيقه): تستى: ۶۰ تشريحي: ٠ **ـوان درس:** زبان تخصصی ۴ رشته تحصیلی/کد درس: مدیریت بازرگانی ۱۲۱۲۱۶۷ 1-Construction lending has been badly hit by restriction on loans. The word "Restriction" means 4. operation 2. direction 3. limitation 1. relation 2-It is wonderful to work under in a such a smoothly run office. The word "Smoothly" means 3. regularly 2. proactively 4. objously 1. simultaneously 3-Their local shop has very suitable opening hours. The word "Suitable "means 2. controversial 3. compatible 4. convenient 1. attainable 4- There is aon the cigarette packet that says tobacco seriously damages haelth. 1. warning 2. consideration 3. transaction 4. failure 5-This attack willthe already tense relations between the two countries. 2. encompass 3. reduce 4. exacerbate 1. agree 6-.....have a vital role in international management. 1. Communication, technology, and transportation 2. Responsibility, transportation, and demand 3. Transportation, production, and partnership 4. Activity, competition, and situation 7-His company offers a current account aimed at business with regular international 2. compliance 4. transaction 1. activity 3. certification 8-His company has afor being a tough negotiator. 4. rivalry 1. insurrection 2. regulation 3. warning 9-Direct investment allows the organization tomore control over operations, and to avoid many problematic trade barriers . 1. assemble 2. gain 3. import 4. substitute 10-The report recommends the use of private resources togovernment services in some areas. 3. expel 1. compete 2. examine 4. augment

3. shortfall

4. loan

11-An amount by which something fails to reach the amount that is needed and expected is called

2. tariff

1. opreating cost

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1. behaviour

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کار شناسی



تعداد سوالات: تستى: ٢٠ تشريحي: ٠ سری سوال: یک ۱ زمان آزمون (دقيقه): تستى: ۶۰ تشريحي: ٠ **ـوان درس:** زبان تخصصی ۴ رشته تحصیلی/کد درس: مدیریت بازرگانی ۱۲۱۲۱۶۷ 12-Theinvolves organization structure, people, communication, trading to ensure customer satisfaction. 3. competition 4. alternative 2. investment 1. infrastructure 13-The office used to suffer from aof facilities for employees. 2. threat 4. production 1. integration 3. dearth 14-The type of competition in which firms try to takefrom one another is called rivalry. 3. strategies 2. productd **1.** producers 4. customers 15-.....covers a specific period of time and attempt to predict what will happen financially. 2. Budgeting 1. Cost accounting 3. Accounting system design 4. Taxation 16-The reports prepared according to the particular governmental agency's regulations are called 2. financial reports 1. accounting data 4. compliance requirements 3. recorded transactions 17-They do not really want to bewith that company anymore; they do not like its policy. 2. chosen 3. associated 4. surveyed **1.** defferentiated 18-The manager is afraid he cannotmuch productivity for the company. 2. anticipate 3. defect 4. distribute **1.** generate 19-A profit budget is a kind ofbudgets. 2. financial 3. control 4. operating 1. capital 20-A mortgage may be the largest financialyou will make in your life.

2. commitment

3. concession

4. expectation