#### 1794/-0/71 10:--

**: صفحه ۱ از 3 =** 

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**کار شناسی** 



سری سوال: یک ۱	دقیقه): تستی : ۶۰٪ تشریحی: ۰	زمان آزمون (	<b>داد سوالات: تستى : 30٪ تشريحى : .</b>
۱۲ - ، مدیریت بازرگانی (چندبخشی		ن تخصصی ۲ دولتی ۱۲۱۲۰۲۳ - ، مدیریت صنعتی ۴ ولتی (چندبخشی )۱۲۳۴۰۳۱ ، - ۲۱۷۵	
1-Remembering the precis	eof events i	s so difficult for such an o	ld man.
1. expertise	<sup>2.</sup> sequence	3. attitude	4. consultant
2-He has been	in rank for failing to	do his work.	
1. reductively	<sup>2.</sup> reduction	3. reductive	<sup>4.</sup> reduced
3-If managers use proper o	changes in their organiza	tions, their organizations	will be more
1. innovative and flexible		2. successful and effective	
3. responsible and flexible		4. responsible and innovative	
4-Reducing the staffing lev	vels is unfortunately neco	essary to make the compa	any
<sup>1.</sup> viable	<sup>2.</sup> rational	<sup>3.</sup> special	4. flexible
5-Because of these import	s, our products are losin	g their advantag	e.
<sup>1.</sup> compete	2. competitive	3. competition	4. competitively
6-Every company has a	process wh	ich determines its aims.	
1. performance appraisal		2. job rotation	
3. working conditions		4. goal setting	
7-Arriving the economic	is the final	aim of the new governme	ent.
1. stably	<sup>2.</sup> stabilize	3. stability	4. stable
8-There is no	between the different g	roups of the organization	
1. coordination	2. modification	3. consultant	<sup>4.</sup> authority
9-All managers are faced v	vith the task of changing	their organization.task m	eans
1. context	2. responsibility	3. barrier	<sup>4.</sup> rate
10-Downsizing in an organiz		of employees numb	ner
1. retirement	<sup>2.</sup> decrease	3. replacement	4. compensation
		•	реловио
11-People expect the gover  1. global	2. detective	3. fundamental	<sup>4.</sup> stable
_			
12-He asked the <u>boss</u> for me	-	_	
<sup>1.</sup> employee	<sup>2.</sup> arrangment	<sup>3.</sup> statement	<sup>4.</sup> employer

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1894/-0/81 14:00

سرى سوال: يك ١ زمان آزمون (دقیقه): تستی: ۶۰ تشریحی: ۰

تعداد سوالات: تستى : 30 تشريحي: .

عنــوان درس: زبان تخصصی ۱،زبان تخصصی ۲

<b>- ، مدیریت بازرگانی (چندبخشی</b>	•	ولتی ۱۲۱۲۰۲۳ - ، مدیریت صنعتی ۳۰۴۰ لتی (چندبخشی )۱۲۳۴۰۳۱ ، - ۱۲۱۲۱۷۵	-	
13-His company has a large workforce of permanent andstaff.				
<sup>1.</sup> sequential	<sup>2.</sup> breed	3. temporary	4. interpersonal	
14-The number of people present in the meeting conference is called				
1. attendance	<sup>2.</sup> transaction	3. exploitation	4. operation	
15-Their company gives advice about of big companies.				
1. attendances	<sup>2.</sup> hierarchies	3. mergers	4. precautions	
16-The customers are not satisfied with the in that company.				
1. locations	<sup>2.</sup> powers	3. reviews	<sup>4.</sup> services	
17-All things are at the company to make sure it contains nothing dangerous.				
1. obscured	2. screened	3. exploited	4. operated	
18-The information or statements of opinion about something is called				
1. feedback	<sup>2.</sup> task	3. hierarchy	4. empowerment	
19-A fixed amount of money agreed every month as pay for an employee is called				
1. expenditure	<sup>2.</sup> salary	3. compensation	<sup>4.</sup> board	
20-We should see a(n) before we make a big mistake on the project.				
1. consultant	<sup>2.</sup> worker	3. operator	<sup>4.</sup> modifier	
21-There will be some in the price of goods during the coming months.				
1. accompany	<sup>2.</sup> observe	<sup>3.</sup> attitudes	<sup>4.</sup> reduction	
22-She is very apt at doing the company's project.				
1. exposed	<sup>2.</sup> flexible	<sup>3.</sup> clever	<sup>4.</sup> manager	
23-The company needs to return to extremely soon.				
1. store	<sup>2.</sup> profitability	<sup>3.</sup> network	<sup>4.</sup> gatekeeper	
24- <b>A</b> chem	ical company has differe	nt divisions in different part	ts of the country.	
<sup>1.</sup> appraisal	<sup>2.</sup> recruitment	3. conglomerate	<sup>4.</sup> rotation	
25-The of goods have fallen by the decision of the government.				
<sup>1.</sup> expenditure	<sup>2.</sup> price	<sup>3.</sup> remain	<sup>4.</sup> business	

# 1894/-0/81

1. rates

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كارشناسي



4. exposes

تعداد سوالات: تستى: 30 تشريحى: . سری سوال: یک ۱ زمان آزمون (دقیقه): تستی: ۶۰ تشریحی: ۰ عنوان درس: زبان تخصصي ١،زبان تخصصي ٢ **رشته تحصیلی/کد درس:**( مدیریت دولتی ۱۲۱۲۰۲۳ - ، مدیریت صنعتی ۱۲۱۲۰۳۴ - ، مدیریت بازرگانی ۱۲۱۲۱۶۸ - ، مدیریت بازرگانی (چندبخش مديريت دولتي (چندبخشي )١٢١٢١٧٥ ، - ١٢١٢١٧٥ 26-Studing or examining an activity which takes place in the course of business or concentrating on styles and content of communication is called ..... 1. transaction analysis 2. action research 3. task assignment 4. sensitivity training 27-Modern weapons can cause a lot of destruction. In fact, they are extremely ...... 2. operative 3. sensitive 4. destructive 1. exploration 28-In the process of human resource management, staffing deals with ...... 1. analyzing an organization's needs 2. choosing employees for jobs 3. increasing demands for personal fulfillment 4. forecasting an organization's needs 29-One of the most important precautions for participating in T group is that the ...... 1. leaders must be responsible 2. organization must have messages 4. communication must encourage people 3. participants must be volunteers 30-Computers today are valuable ..... for almost any work in any where.

3. tools

2. refines