



کُد سری سؤال: یک (۱)

حضرت علی(ع): ارزش هر کس به میزان دانایی و تخصص اوست.

زمان آزمون (دقیقه): تستی: ۷۰ تشریحی: --

تعداد سوالات: تستی: ۳۰ تشریحی: --

نام درس: زبان خارجی (۲)

رشته تحصیلی / کُد درس: مدیریت دولتی (سنتی) ۱۲۱۲۰۲۳ مدیریت بازرگانی (سنتی) ۱۲۱۲۱۶۸

مجاز است.

استفاده از: --

1. An individual who acts as specialist in changing some aspects of an organization is called ..... .  
 a- agent  
 b- organizer  
 c- change agent  
 d- staff specialist
2. That company .....its operations last year and opened several regional offices.  
 a- centralized  
 b- decentralized  
 c- centralizes  
 d- decentralizes
3. A set of ideas or a plan of what to do in particular situations is called .....  
 a- attitude  
 b- regulation  
 c- service  
 d- policy
4. An important development or discovery that helps to provide an answer to a problem is referred to as a(n) .....  
 a- breakthrough  
 b- expertise  
 c- accommodation  
 d- attitude
5. The current structure does not ..... efficient work flow; rather, it even makes it more difficult.  
 a- coordinate  
 b- consult  
 c- facilitate  
 d- accommodate
6. That company's continuing success means that they have to .....many new employees.  
 a- fire  
 b- hire  
 c- modify  
 d- reduce



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استفاده از:

7. Unemployment is virtually nonexistent in this part of the country. "Virtually" means .....
- a- in fact  
b- never  
c- always  
d- almost
8. The purpose of organizational modifications is to increase the extent to which an organization accomplishes its .....
- a- means  
b- activities  
c- objectives  
d- attitudes
9. ....in reality the change agent may not be a manager, the terms manager and change agent are used synonymously.
- a- Although  
b- Because  
c- Since  
d- As if
10. The precise structural change that managers make varies from situation to situation.
- a- sequence  
b- exact  
c- amount  
d- movement
11. A plan of how much money to take in and how to spend it is called .....
- a- resource  
b- benefit  
c- budget  
d- salary
12. He has a very .....arrangement with his employer so he can work whatever hours suits him.
- a- flexible  
b- non-flexible  
c- flexibility  
d- non-flexibility



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مجاز است.

استفاده از:

13. If you .....your ideas, you will make small changes that make them more correct and clear.

- a- refer  
b- intrigue  
c- inhibit  
d- refine

14. With all these foreign imports, our products have lost their .....advantage.

- a- compete  
b- competitive  
c- competitor  
d- competitively

15. Commitment to rational problem-solving approaches increases the likelihood that high-quality ideas will be recognized and developed fully. "Likelihood" means .....

- a- emotional  
b- extensive  
c- probability  
d- response

16. Organizations that are too ..... structured may have a difficult time integrating their activities.

- a- rigidly  
b- sequential  
c- strategic  
d- costly

17. Technological gatekeepers are considered to be .....

- a- important managers and employers  
b- vast majority of an organization  
c- useful sources of information  
d- valuable sources of new ideas

18. She is one of the members of the .....of their company.

- a- board  
b- conglomeration  
c- labor  
d- chairman



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**مجاز است.**

**استفاده از:**

19. Many are doubtful that this technology will ever be financially .....

- |             |               |
|-------------|---------------|
| a- violent  | b- viable     |
| c- stubborn | d- inhabitant |

20. ....means that managers put aside the hierarchical authority structure and let employees play a greater role in decision-making.

- |                               |                         |
|-------------------------------|-------------------------|
| a- Organizational development | b- Sensitivity training |
| c- Collaborative management   | d- Translation analysis |

21. The process of individual training and development by moving around between different jobs to gain experience and understand different perspectives is referred to as .....

- |                          |                 |
|--------------------------|-----------------|
| a- performance appraisal | b- job training |
| c- strategic planning    | d- job rotation |

22. Many employees take early .....after 20 years of working.

- |                |               |
|----------------|---------------|
| a- recruitment | b- retirement |
| c- severance   | d- regulation |

23. The old man attributed his .....to two factors: taking exercise and not smoking.

- |              |                      |
|--------------|----------------------|
| a- facility  | b- comprehensibility |
| c- integrity | d- longevity         |

24. They have tried to take the .....in dealing with the problem.

- |               |                |
|---------------|----------------|
| a- industry   | b- expenditure |
| c- initiative | d- succession  |



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استفاده از:

25. ....is the process of attracting and selecting employees for positions in accordance with organizational goals.

a- Staffing

b- Target group

c- compensation

d- Test marketing

26. Downsizing in an organization deals with the .....of employees' number.

a- increase

b- decrease

c- replacement

d- retirement

27. Repeated .....on currency markets have failed to prevent the value of the currency falling.

a- intervenes

b- interpretations

c- interprets

d- interventions

28. The .....of the two companies would create the world's biggest firm.

a- feedback

b- diagnosis

c- merger

d- hierarchy

29. The presentation was a .....effort by all the workers in the factory.

a- destructive

b- confrontational

c- irrational

d- collaborative

30. Such innovative and constructive ideas are very .....among today's managers, fortunately.

a- rare

b- widespread

c- voluntarily

d- harmful