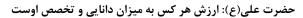
## کار شناسی



زمان آزمون (دقیقه): تستی: ۷۵ تشریحی: ۰

سرى سوال: يك ١



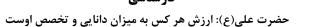
تعداد سوالات: تستى: 25 تشريحي: .

**ــوان درس:** زبان تخصصی ۲،زبان تخصصی ۳،زبان تخصصی مدیریت صنعتی **رشته تحصیلی/کد درس:**مدیریت دولتی ۱۲۱۲۰۲۴ - ،مدیریت صنعتی ۱۲۱۲۰۳۵ - ،مدیریت صنعتی (چندبخشی ) ۱۲۱۲۰۳۷ - ،مدیریت دولتی 1-This is the manager's ...... to hire skillful workers and fire some who are not effective. 2. occupation 3. policy 4. business 1. practice 2-Domestic companies do not do much business with foreign companies. What does "business" mean? 2. proportion 3. patronage 1. objective 3-My manager is very successful and has succeeded in the ......of his ideas towards the company. 3. implementaion 2. innovative 4. efficiency 1. hierarchy 4-Lack of cosesnus among the leaders caused a civil war in their country. What does "consesnus" mean? 1. collection 2. position 3. agreement 4. attendance 5-A manager is legally authorized to ...... his or her policies. suffer 2. export 3. prescribe 4. enforce 6-A system with grades of authority or status from the lowest to the highest is referred to as ...... 2. academy 3. hierarchy 4. consensus 1. rationality 7-Who decides about ...... planning in this company? Mr. Alavi does. 1. welfare 2. commander 3. corporate 4. completing 8-The manager allocated 250000 Rls ..... to all personnel for the new year. 1. benefit 3. subtraction 4. exercise 2. bonus 9-A promotion system which is based on merit rather than on the length of service or other factors is called ...... 1. interest rate 2. merit system 3. inflation system 4. recruitment 10-He supports a gradual reform policy . What does "supports" mean? 1. pinpoints 2. advocates 3. magnifies 4. identifies



سرى سوال: يک ۱ سرى سوال: يک ۱	(دقیقه): تستی: ۷۵ تشریحی: ۰	زمان آزمون (	تعداد سوالات: تستى : 25 تشريحى: .	
ی ) ۱۲۱۲۰۳۷ – ،مدیریت دولتی	_	ن تخصصی ۳۰زبان تخصصی مدیریت ولتی ۱۲۱۲۰۲۴ - ،مدیریت صنعتی ۳۵ ( ۱۲۳۴۰۳۲)	<b>رشته تحصیلی/کد درس:</b> مدیریت دو	
11-In condition of inflation t "Inflation" mean?	here is a rise in unemplo	yment as labour become	s too costly. What does	
1. hiring task force		2. workers recruitment		
3. raise in prices		4. loss of production		
12-The new president advoc	cates a policy of gradual			
1. realization	<sup>2.</sup> expertize	3. utility	<sup>4.</sup> reform	
13-Individuals who are of le	sser rank of importance i	in an organization are call	led	
1. supervisors	2. commanders	3. subordinates	4. coordinators	
14-Public and private admin	istration exibit two area	s of comparison and conf	lict. " Exibit " should	
1. display	2. control	3. suggest	<sup>4.</sup> diverse	
15-The best word for " a gro	oup of people who report	t to the manager" is		
1. unity of command		2. chain of command		
3. span of control		4. presided over		
16-We need to hire a new p	professional manager to	oversee the project. What	t does "oversee" mean?	
<ol> <li>exchange</li> </ol>	2. supervise	<sup>3.</sup> recure	<sup>4.</sup> comprise	
17-One of the distinguishing characteristics of any manager is his rationality. "Rationality" means				
رضایتمندی <b>1.</b>	تلاشگ <sub>ر بودن</sub> .2	عقلانیت .3	4. <sub>درک</sub>	
18-They were discussing the should mean	•	etween two different cou	ntries. " Bifurcation"	
1. تجميع	2. تملک	3. <sub>تفکیک</sub>	4. تسلیم	
19-The chairman delegated	part of his duties to his r	new assistant. What does	"delegate" mean?	
تصمیم گیری .1	مداخله کردن 2.	تفويض اختيار	4. دلخور شدن	
20-GM factory is one of the mean		es of this kind."Enterprise	" should	
ک <sub>ار</sub> آفرین <b>.1</b>		رقیب تجاری 2.		
موسسه خصوصی یا دولتی 3۰		عا <sub>ر</sub> گاه .4		

## كارشناسي





		عدو عقرع الروس مو على		
<b>سری سوال:</b> یک ۱	<b>ە):تستى:87 تشرىحى:.</b>		عداد سوالات: تستى : 25   تشريحى : .	
۱۲۱۲۰۳۷ – ،مدیریت دولتی		. ۱۲۱۲۰۲۴ - ،مدیریت صنعتی ۲۱۲۰۳۵	عنـــوان درس: زبان تخصصی ۲،زبان ت رشته تحصیلی/کد درس: مدیریت دولت <sub>ی</sub> چندبخشی)۲	
21-She was <u>defrauded</u> of means	her bank account by on	e unreliable customer. "De	efraud"	
کلاه برداری کردن <b>.1</b>	انتقام گرفتن 2.	3. مشار <i>کت</i> کردن	مطرح کردن  .4	
22-Companies must be able to compete in the marketplace. " Marketplace" means				
قیمت بازار <b>.1</b>	مرکز بازرگانی 2۰	دفتر بازرگانی  3۰	موسسه تجاری 4۰	
23-The Minister is speaking about goverment's fiscal policy. What is the Persion equivalent of "Fiscal" ?				
1. <sub>مالی</sub>	اقتصادی 2.	فیزیکی 3۰	4. سياسي	
24-Some of the financial mean?	resources of the firm are	e kept by the stockbrokers	. What does "stockbroker"	
سهام شرکتی .1	سهامدار 2.	9. بورس سهام	سهم ارث 4.	
25-The firm is trying to h manager" means		ager to impress the marke	et and productions. " Field	
مدير <sub>مالي</sub> . <b>1</b>	مدير عامل 2۰	3. <sub>مدير</sub> فني	مدیر بازرگانی 4۰	